

## Business: CM Engineering

### Client name

Sam Barry

### A little about what you do

Located in the heart of Central Hawke's Bay's booming agricultural area. CM Engineering specialise in onsite engineering services to the agricultural community and are proud to deliver a wide range of mobile services in the Hawke's Bay region.

### Client Insights

**“Before you started working with Health & Safety Tailored For You what was your biggest reservation, scepticism or objection about working with us/investing in H&S services?”**

We started off as a one man band, as our business has grown the need for better H&S processes grew more than we could handle. Looking after our staff has become a big “reason why we do it”.

**“What had you go ahead despite your reservations.?”**

Our expertise is engineering and hydraulic hoses, Brad brings the level of expertise we need.

**“What impacts have you observed in your business as a result of working with us?”**

What Brad offers is more than a folder of paper, has the ability to get blokes to have open conversations about H&S.

**“What is one specific benefit you have taken away from working with Health & Safety Tailored For You?”**

Our staff now see H&S as priority rather than a requirement.

**“What impact will the work we have done together on your business have in the next 12 months?”**

We have worked together to become “SHE” qualified and Tokita approved to enable HBD to work for new contracts.

**“What would you say to someone right now who was on the fence about working with us?”**

Brad offers more than a arse covering book of paper.

**“Speaking from the heart, is there anything you would like to say or add to anyone reading this right now?”**

Brad is always reachable via phone and email which is great. Brad comes to site monthly and runs our H&S meetings as we find our staff engage better with external advice.